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i- CALL FOR TENDERS

Current opportunity

Procedure No.	**No. ECTL_SRC_260106**
Title:	**Call for Tenders relating to ATS common datalink services (ACDLS)**

General:

ACDLS initiative

This is an open Call for Tender for the procurement of DataLlink Service Provider (DSP) in the scope of the ACDLS initiative.

The ATS Common Datalink Services (ACDLS) governance has been established by means of the conclusion of the ACDLS Memorandum of, dated 1 October 2021, the purpose of which is to establish an ACDLS governance aiming at promoting a common ATS for common datalink services.

On 1st March 2023, the common procurement agreement (CPA) entered into effect and mandated EUROCONTROL for the tendering and selection of the DSP and subsequent procurement of ACDLS to be rendered by the DSP and the management of the Contract(s) in accordance with the provisions of the CPA.

The ACDLS Governance now counts 28 members.

A first ACDLS Call for Tender was cancelled due to the entry into force of SES2+ Regulation, which imposed new requirements on communication service providers. Subsequently, the ACDLS Governance decided to approach the procurement in different phases, starting with a LACS Product for which conditions of SES2+ Regulation do not apply.
On 1st November 2025, the Common Procurement Agreement V2 entered into force, allowing for the publication of several Call for Tenders supporting the ACDLS Governance objectives.
Following the launch of first Call for Tender for a LACS Product in November 2025, LACS Product Contract will be signed in November 2026 by ACDLS Parties
The present Call for Tender is the second part of the ACDLS Procurement.

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EUROCONTROL has 42 Member States and two Comprehensive Agreement States and is a civil-military intergovernmental organisation committed to building, together with its partners, a Single European Sky, i.e. arrangements allowing the air navigation management system in Europe to achieve the level of performance required for the coming decades.

The EUROCONTROL Agency, which was set up to carry out the Organisation's mission, provides sustained support for all its Member States, for the European Commission and for the European Aviation Safety Agency (EASA). This assistance is provided in numerous fields, in particular those of regulation, general oversight of air navigation management arrangements, and the environment. The EUROCONTROL Agency is also tasked with the permanent monitoring of the performance of the air navigation management system in place in Europe and of the associated civil-military coordination.

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Technical subject matter:

EUROCONTROL is publishing, on behalf of ACDLS governance, a Call for Tender for the selection of the Datalink Service Provider (DSP) by the ACDLS Governance. The procurement procedure will therefore result in the selection of one contractor (the DSP), who will be responsible for the overall delivery of the ACDLS according to the agreed service level agreement. It is expected that the DSP will rely on subcontractors/consortium members through relevant contractual arrangements.

The following table provides a description of the services procured:

TYPE	Services from the DSP Catalogue
BASELINE SERVICE	DSP Service Management
	Central European ATN Backbone Operation
	Logon and ADS-C Common Service Operation
	ATN/VDLm2 Operation
OPTIONAL SERVICE	ATN/SATCOM Operation
CONTRACT OPTIONS (all DSP Users)	Procurement of LACS Product L3 Support and Maintenance
	Connection of the LACS Service to DualLink
	Change of service provision model from development to service (Operation)
CONTRACT OPTIONS (willing DSP Users)	Monitoring Machine-to-Machine (M2M) interface for DSP Users
INDIVIDUAL SERVICE	Change of service provision model from development to service (Set-up)
	ATN BIS Router Management
ON DEMAND	Task or time-based activities based on daily rates

Main selection and assessment criteria:

TECHNICAL ASSESSMENT CRITERIA - mandatory Tenderer requirements
TDR.SOW.GEN.050 REQUIREMENT: The Tenderer shall describe in its Tender its view of the most important shortcomings of the current DLS delivery, its strategic view regarding the resolution of these shortcomings, and its value-added role in the resolution process.
TDR.SOW.REG.010 REQUIREMENT: The Tenderer shall provide a draft Regulatory Compliance Plan (REGP – CDRL 012) covering at a minimum the following: • An applicability analysis indicating applicable parts of regulations such as but not limited to (EC) IR 2017/373 [IR373] as amended, along with appropriate justifications; • A list of certifications that are held by the Tenderer and that may help reaching the desired certification level (e.g., Quality Management certification) and a justification of their relevance;

• A description of the activities carried out to ensure that compliance to already held certification is preserved and managed over time (compliance management). As well as the foreseen evolutions to these activities / processes to ensure remaining compliant to the applicable standards mentioned in the above-mentioned applicability analysis; • A list of the processes that needs to be implemented or modified to reach the required compliance level, and the associated plans (e.g., in form of a gap analysis); • A list of internal verification methods that the Contractor plan to use to pre-assess its compliance level such as (but not limited to) compliance matrix, internal pre-audits; and • A compliance plan to SES2+ Article 11.6.
TDR.FTS.GEN.020 REQUIREMENT: The Tenderer shall deliver a draft ACDLS Design Document (ADD – CDRL 020) covering the design of all DSP Services and infrastructure including sub-contracted elements intended to be provided to DSP Users.
TECHNICAL ASSESSMENT CRITERIA - mandatory Contractor requirements
CTR.SOW.CHG.010 REQUIREMENT: The Contractor shall implement a Technical Change Management Process to capture any technical change requested by the Customer or advised by the Contractor.
CTR.FTS.CEAB.010 REQUIREMENT: The Contractor shall provide a single ATN/OSI routing infrastructure called Common European ATN Backbone (CEAB) connected to all DSP Users and all the A/G subnetwork technologies described in this CFT.
CTR.FTS.VDL.040 REQUIREMENT: The Contractor shall provide the ATN/OSI VDLm2 service to all equipped aircraft in the ACDLS service area contracted including non-AOC Airspace users without any need for the airspace users to make any technical or administrative change.
CTR.FTS.LACS.010 REQUIREMENT: The Contractor shall implement deploy and operate the LACS Product to enable the Logon Service as described in the EUROCONTROL Specification for Data Link Common Services for the Aeronautical Telecommunication Network (ATN) [S18].

The full list of selection, assessment and award criteria can be found in Part 1 – TEP and Part 5 – Technical Tender.

The economically most advantageous offer will be established in accordance with the following Award criteria:

For the Technical tender, a weighting of 60% is applied, for the Financial tender, a weighting of 40%.

Tender closing date:

27 February 2027 at 15:00 Brussels time

Point of Contact:

Please see the “Important Notice” below and if you have any other related questions, please contact:

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If this Call for Tenders should interest you, please read the important information below:

IMPORTANT NOTICE

The full i-Call for Tenders documentation is in electronic format (.pdf).
If you wish to obtain the i-Call for Tenders documentation, please read and follow carefully the instructions below:

1. If you are already registered in the EUROCONTROL Supplier Portal, you can search for this Call for Tenders, and its relevant documentation, in the “*View Active Negotiations*” section of the Supplier Portal.
2. If you are not yet registered as a EUROCONTROL supplier, please follow the process described on the following link: https://www.eurocontrol.int/portal/new-supplier-portal.
3. EUROCONTROL accepts no responsibility whatsoever for the completeness, accuracy and/or timeliness of the transmission of the electronic documents (nor for the electronic documents themselves).
4. Submission of tenders shall be made electronically and shall be exclusively made in strict accordance with the instructions given in the tendering documentation.
5. You may:
   a) print out the documents;
   b) forward the documents further on a strictly need to know basis (always fully acknowledging the source, i.e. EUROCONTROL), and
   c) use printouts of the electronic i-Call for Tenders documents for the submission of tenders (especially the Price Offer Form ref: I-TSF-E).
6. You may not:
   a) modify, edit and/or change the electronic documents other than to submit the required info and to sign/stamp where required;
   b) transmit such documents to any third person who has no need to know them;
   c) post such documents on any private or public website;
   d) alter the originating source (EUROCONTROL) and or copyright signs etc., and
   e) transmit the documents without indication of the source.

An environmental notice:
With a view to reduce the exponential growth of paper consumption, we would invite you only to print out electronic documents received and/or request paper copies of the price enquiry documentation if you are actually considering to submit a tender.