

i- CALL FOR TENDERS

Current opportunity

<u>Procedure No.</u>	ECTL_SRC_260016
<u>Title:</u>	<u>Software Reseller</u>

General:

To optimize the software acquisition model - financially and administratively - and for the use rights purchase management purposes, EUROCONTROL would like to procure software licenses, support, maintenance, or services, as much as possible, via one Contractor despite continuing direct purchasing when required.

Technical subject matter:

This Call For Tenders will lead to the selection of a Software Reseller to procure most software licenses, support, maintenance or SW services

The contract duration will be of three years with two potential yearly extension.

Main selection and assessment criteria:

TECHNICAL CAPACITY CRITERIA
The Tenderer shall proof that Software Reseller is part of their Core activity
The Tenderer shall provide a description of relevant past and existing references
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TECHNICAL ASSESSMENT CRITERIA
For each service within the scope of this CFT, the Tenderer shall provide a detailed proposal
The Tenderer shall provide examples of advisory missions carried out within the last 3 years that demonstrate expertise in software compliance and licensing.

SUPPORTING EUROPEAN AVIATION

Member States: Albania, Armenia, Austria, Belgium, Bosnia and Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Georgia, Germany, Greece, Hungary, Iceland, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Monaco, Montenegro, Netherlands, North Macedonia, Norway, Poland, Portugal, Republic of Moldova, Romania, Serbia, Slovakia, Slovenia, Spain, Sweden, Switzerland, Türkiye, Ukraine, United Kingdom.

Comprehensive Agreement States: Israel, Morocco.

The Tenderer shall demonstrate the relevance and completeness of its software product catalogue, and its status as an authorised reseller
The Tenderer shall provide a detailed communication plan describing how requests will be received, tracked, and followed up throughout the contract lifecycle.
The Tenderer shall demonstrate that it has the necessary key resources, with appropriate skills and experience, to deliver the services required
The Tenderer shall describe the metrics and indicators that they propose to use to track and monitor the service,
The Tenderer shall provide a Transition and Exit Plan

The economically most advantageous offer will be established in accordance with the following Award criteria:

For the Technical tender, a weighting of 50% is applied, for the Financial tender, a weighting of 50%.

Tender closing date:

17 April 2026 at 15:00 Brussels time

Point of Contact:

Please see the “Important Notice” below and if you have any other related questions, please contact:

GRIESS, Steve
 DCF/AFS/PROC
 E-mail: steve.griess.ext@eurocontrol.int
 Tel.: +32 2 729 30 92

If this Call for Tenders should interest you, please read the important information below:

IMPORTANT NOTICE

The full i-Call for Tenders documentation is in electronic format (.pdf).

If you wish to obtain the i-Call for Tenders documentation, please read and follow carefully the instructions below:

1. If you are already registered in the EUROCONTROL Supplier Portal, you can search for this Call for Tenders, and its relevant documentation, in the “*View Active Negotiations*” section of the Supplier Portal.
2. If you are not yet registered as a EUROCONTROL supplier, please follow the process described on the following link: <https://www.eurocontrol.int/portal/new-supplier-portal>.

CFT Internet Notice I-IN-E via iSourcing Vers.2.12

3. EUROCONTROL accepts no responsibility whatsoever for the completeness, accuracy and/or timeliness of the transmission of the electronic documents (nor for the electronic documents themselves).
4. Submission of tenders shall be made electronically and shall be exclusively made in strict accordance with the instructions given in the tendering documentation.
5. You may:
 - a) print out the documents;
 - b) forward the documents further on a strictly need to know basis (always fully acknowledging the source, i.e. EUROCONTROL), and
 - c) use printouts of the electronic i-Call for Tenders documents for the submission of tenders (especially the Price Offer Form ref: I-TSF-E).
6. You may not:
 - a) modify, edit and/or change the electronic documents other than to submit the required info and to sign/stamp where required;
 - b) transmit such documents to any third person who has no need to know them;
 - c) post such documents on any private or public website;
 - d) alter the originating source (EUROCONTROL) and or copyright signs etc., and
 - e) transmit the documents without indication of the source.

An environmental notice:

With a view to reduce the exponential growth of paper consumption, we would invite you only to print out electronic documents received and/or request paper copies of the price enquiry documentation if you are actually considering to submit a tender.