

i- CALL FOR TENDERS

Call for Tenders No.:	ECTL_SRC_250037
Title:	Support of an alignment of Network Strategic deliverables with ATM Master Plan

General:

EUROCONTROL* is an intergovernmental organisation with 42 Member and 2 Comprehensive Agreement States. We are committed to building, together with our partners, a Single European Sky that will deliver the air traffic management (ATM) performance required for the twenty-first century and beyond.

Technical subject matter:

This open CFT is launched with the aim of concluding a time-based contract relating to Expert in support of alignment of Network Strategic deliverables with ATM Master Plan. This contract is needed in order to ensure the timely and effective execution of the Network Strategy Unit tasks and responsibilities concerning the alignment of NM deliverables with ATM Master Plan and provisions of CBA contributions. The external support will be mainly used for the alignment of Network Strategic Document (Network Strategic Plans, High level Network CONOPS, domain CONOPSs) with ATM Master Plan and provision of CBA analyses for High-Level Network Manager deliverables and SESAR projects. This contract is also essential for the preparation, maintenance and execution of the Network Manager Business plan and for the fulfilment of Network Strategic Function as described in the NM Implementing Rules.

Main selection and assessment criteria:

SCORING TECHNICAL ASSESSMENT CRITERIA
University degree (Bachelor) in the field of ATM (aeronautical, IT, system engineering, etc.) or equivalent professional experience in ATM (ATCO, ATFCM controller).
Minimum 3 years of experience in CBA and/or Business Plan/ Business Case preparation.

SUPPORTING EUROPEAN AVIATION

Member States: Albania, Armenia, Austria, Belgium, Bosnia and Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Georgia, Germany, Greece, Hungary, Iceland, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Monaco, Montenegro, Netherlands, North Macedonia, Norway, Poland, Portugal, Republic of Moldova, Romania, Serbia, Slovakia, Slovenia, Spain, Sweden, Switzerland, Türkiye, Ukraine, United Kingdom.

Comprehensive Agreement States: Israel, Morocco.

Basic knowledge of SES regulations and standards and their application in ATM field plus 2 years experience of participation for SES regulation application.
Minimum of 5 years' experience in Air Traffic Management operations (ATCO, ATFCM, Flight Designer Specialist, ATSEP etc.) or 5 experience in Air Traffic Management System Planning and Deployment.
Knowledge of ATM concept and ATM Master Plan plus 3 years experience of participation in activities for developing concept for different ATM domains.
Very good English writing and oral skills (at least B2 level).
Project Management knowledge, including Identification of ATM conceptual elements and OPS requirements. Experience in Management of projects related to the key NM tasks.
Computer Skills: Advanced user of Excel and basic user for Power Query, Pivot and Power BI SQL / BI queries for data extraction.
(DESIRABLE) Communication skills: Good communication skills, both listening and speaking to different kinds of audience Ability to present complex operational and technical issues in clear and comprehensive fashion.
(DESIRABLE) Knowledge of NSP, High Level Network CONOPS, NM domain CONOPSs; Knowledge in the identification and drafting NM Ops requirements; Knowledge of SJU activities and SESAR Deployment Programme; Knowledge of CP1 regulations; Knowledge of operational and economic ATM performance framework; Knowledge of Business Plan Methodology.

The economically most advantageous offer will be established in accordance with the following Award criteria:

For the Technical tender, a weighting of 60% is applied, for the Financial tender, a weighting of 40%.

Tender closing date:

06 June 2025 at 15:00 CEST

Point of Contact:

CFT Internet Notice I-IN-E via iSourcing Vers.2.12

Please see the “Important Notice” below and if you have any other related questions, please contact:

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If this Call for Tenders should interest you, please read the important information below:

IMPORTANT NOTICE

The full i-Call for Tenders documentation is in electronic format (.pdf).

If you wish to obtain the i-Call for Tenders documentation, please read and follow carefully the instructions below:

1. If you are already registered in the EUROCONTROL Supplier Portal, you can search for this Call for Tenders, and its relevant documentation, in the “*View Active Negotiations*” section of the Supplier Portal.
2. If you are not yet registered as a EUROCONTROL supplier, please follow the process described on the following link: <https://www.eurocontrol.int/portal/new-supplier-portal>.
3. EUROCONTROL accepts no responsibility whatsoever for the completeness, accuracy and/or timeliness of the transmission of the electronic documents (nor for the electronic documents themselves).
4. Submission of tenders shall be made electronically and shall be exclusively made in strict accordance with the instructions given in the tendering documentation.
5. You may:
 - a) print out the documents;
 - b) forward the documents further on a strictly need to know basis (always fully acknowledging the source, i.e. EUROCONTROL), and
 - c) use printouts of the electronic i-Call for Tenders documents for the submission of tenders (especially the Price Offer Form ref: I-TSF-E).
6. You may not:
 - a) modify, edit and/or change the electronic documents other than to submit the required info and to sign/stamp where required;
 - b) transmit such documents to any third person who has no need to know them;
 - c) post such documents on any private or public website;
 - d) alter the originating source (EUROCONTROL) and or copyright signs etc., and
 - e) transmit the documents without indication of the source.

An environmental notice:

With a view to reduce the exponential growth of paper consumption, we would invite you only to print out electronic documents received and/or request paper copies of the price enquiry documentation if you are actually considering to submit a tender.