

i- CALL FOR TENDERS

Call for Tenders No.:	ECTL_SRC_240068
Title:	Senior expert in strategy and transformation

General:

EUROCONTROL requires one full-time senior expert to assist internal management.

Technical subject matter:

The main objective of this call for tenders is to contract the services of a highly **senior advisor** that could support EUROCONTROL to address its strategic and transformational challenges.

The services required will be used to support EUROCONTROL to update its strategy, to further develop its organisation, to improve efficiency and cost containment and to facilitate alignment with internal and external stakeholders.

The support required should help EUROCONTROL to successfully achieve its strategic objectives.

The selected Contractor shall work for the Director General of EUROCONTROL, assisting him in developing and implementing the Raising the Bar strategy.

Main selection and assessment criteria:

TECHNICAL ASSESSMENT CRITERIA
The Candidate shall hold a University Degree in Management
The Candidate shall be able to communicate (verbal and written) in C1 level, in English and in one other European language
Specialisation obtained through a Master in Business Administration at a leading European business school
At least 20 years' experience in the domain of strategy development, organisational transformation, people strategy, cost and efficiency programmes for large public and private entities in the air transportation.
Experience in the European air transportation sector, including strategic advice to the different participants in at least 2 of the following sectors: airlines, airports, air navigation service providers, regulators in the area of aviation, ministries in the area of aviation.

SUPPORTING EUROPEAN AVIATION

Member States: Albania, Armenia, Austria, Belgium, Bosnia and Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Georgia, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Monaco, Montenegro, Netherlands, North Macedonia, Norway, Poland, Portugal, Republic of Moldova, Romania, Serbia, Slovakia, Slovenia, Spain, Sweden, Switzerland, Türkiye, Ukraine, United Kingdom.

Comprehensive Agreement States: Israel, Morocco.

Previous experience advising top management of a public International Organisation on strategic, organisational, people and costs topics.

In addition to the specific European experience, it would be desirable experience in the air transportation sector in other regions (e.g. Middle East, Americas).

The economically most advantageous offer will be established in accordance with the following Award criteria:

For the Technical tender, a weighting of 60% is applied, for the Financial tender, a weighting of 40%.

Tender closing date:

28 August 2024 at 15:00 Brussels time

Point of Contact:

Please see the “Important Notice” below and if you have any other related questions, please contact:

VERHAEGEN, Thérèse
DCF/AFS/PROC

E-mail: therese.verhaegen@eurocontrol.int

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If this Call for Tenders should interest you, please read the important information below:

IMPORTANT NOTICE

The full i-Call for Tenders documentation is in electronic format (.pdf).

If you wish to obtain the i-Call for Tenders documentation, please read and follow carefully the instructions below:

1. If you are already registered in the EUROCONTROL Supplier Portal, you can search for this Call for Tenders, and its relevant documentation, in the “*View Active Negotiations*” section of the Supplier Portal.
2. If you are not yet registered as a EUROCONTROL supplier, please follow the process described on the following link: <https://www.eurocontrol.int/portal/new-supplier-portal>.
3. EUROCONTROL accepts no responsibility whatsoever for the completeness, accuracy and/or timeliness of the transmission of the electronic documents (nor for the electronic documents themselves).
4. Submission of tenders shall be made electronically and shall be exclusively made in strict accordance with the instructions given in the tendering documentation.
5. You may:
 - a) print out the documents;

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- b) forward the documents further on a strictly need to know basis (always fully acknowledging the source, i.e. EUROCONTROL), and
 - c) use printouts of the electronic i-Call for Tenders documents for the submission of tenders (especially the Price Offer Form ref: I-TSF-E).
6. You may not:
- a) modify, edit and/or change the electronic documents other than to submit the required info and to sign/stamp where required;
 - b) transmit such documents to any third person who has no need to know them;
 - c) post such documents on any private or public website;
 - d) alter the originating source (EUROCONTROL) and or copyright signs etc., and
 - e) transmit the documents without indication of the source.

An environmental notice:

With a view to reduce the exponential growth of paper consumption, we would invite you only to print out electronic documents received and/or request paper copies of the price enquiry documentation if you are actually considering to submit a tender.