

## i- CALL FOR TENDERS

**Call for Tenders No. :** ECTL\_SRC\_240016

**Title:** Provision of ATCO Initial Training Services Maastricht Upper Area Control Center (MUAC)

**General:** EUROCONTROL, the European Organisation for the Safety of Air Navigation, has 41 Member States and is a civil-military intergovernmental organisation committed to building, together with its partners, a Single European Sky, i.e. arrangements allowing the air navigation management system in Europe to achieve the level of performance required for the coming decades. EUROCONTROL's Maastricht Upper Area Control Centre (MUAC) manages the upper airspace (from 24,500 to 66,000 feet) over Belgium, the Netherlands, Luxembourg and north-west Germany - one of Europe's busiest and most complex airspace areas. MUAC is the only cross-border civil-military air navigation service provider in Europe and has played a pivotal role in integrating European airspace, building the services around traffic flows, not national borders.

**Technical subject matter:** MUAC is looking for a long-term contract with a training provider for the delivery of initial training for air traffic controllers. The training referred to consists of 1) the basic training defined in the EU regulation 2015/340 and 2) the ACS rating training as set out in EU regulation 2015/340. The training under 1) and 2) are referred together as “**initial training**” and must be certified under EU 2015/340.

**Main selection, assessment and award criteria:**

<b>TECHNICAL CAPACITY CRITERIA</b>
Basic training compliant with EU 2015/340 (chapter 3.3.1 Specification)
ACS rating training – (chapter 3.3.2 of the Specification)
ACS rating training - a maximum of 2 students per coach shall be allocated for the simulator training sessions - (chapter 3.3.2 of the Specification)
ACS – training with stripless control and data-link functionality for ACS rating training – cfr chapter 3.3.2 and 3.3.4 of the Specification)

Instructors (Chapter 3.3.3. of the Specification) : All ATM and practical training instructors (simulator), regardless of Basic or Rating Training, shall have been or are qualified air traffic controllers holding at least a valid STDI endorsement. All instructors involved in ACS simulator training shall have had or have an ACS rating valid for at least 2 years
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Accommodation for the trainees (chapter 3.3.7 of the Specification)
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Quality and continuity of service - financial security – chapter 3.3.8 of the specification
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<b>TECHNICAL ASSESSMENT CRITERIA</b>
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The Tenderer shall be able to give a concrete commitment regarding the first course at the conclusion of the contract. Therefore, this first course shall be ready for delivery of students to EUROCONTROL MUAC between 01/02/2026 and 30/06/2026 – chapter 3.3.6 of the specification
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Basic training – chapter 3.3.1
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ACS rating training chapter 3.3.2 of the Specification) in addition chapter 3.3.5 Tailoring
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ACS rating training chapter 3.3.2 of the Specification) – 1:1 ratio coach-to-trainee
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Instructors
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Simulator environment (chapter 3.3.4 of the Specification) and in addition Training Tailoring (chapter 3.3.5 of the Specification)
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Accommodation – extra benefits or elements related to accommodation, on top of the minimum requirements as listed under chapter 3.3.7 of the Specification
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Familiarisation visits with aviation-related industry or aviation-related activities
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Delivery of the first students for MUAC having performed the initial training (cfr Chapter 3.3.6 of the Specification)
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The economically most advantageous offer will be established in accordance with the following:

For the Technical tender, a weighting of 60% is applied, for the Financial tender, a weighting of 40%.

**Tender closing date:** 02 May 2024 at 15:00 CET

**Point of Contact:** Please see the “Important Notice” below and if you have any other related questions, please contact:

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MAS/DIR/PROC

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**If this Call for Tenders should interest you, please read the important information below:**

CFT Internet Notice I-IN-E via iSourcing Vers.2.8

### **IMPORTANT NOTICE**

The full i-Call for Tenders documentation is in electronic format (.pdf).

If you wish to obtain the i-Call for Tenders documentation please read and follow carefully the instructions below:

1. If you are already registered in the EUROCONTROL Supplier Portal, you can search for this Call for Tenders, and its relevant documentation, in the “*View Active Negotiations*” section of the Supplier Portal.
2. If you are not yet registered as a EUROCONTROL supplier, please follow the process described on the following link: <https://www.eurocontrol.int/portal/new-supplier-portal>.
3. EUROCONTROL accepts no responsibility whatsoever for the completeness, accuracy and/or timeliness of the transmission of the electronic documents (nor for the electronic documents themselves).
4. Submission of tenders shall be made electronically and shall be exclusively made in strict accordance with the instructions given in the tendering documentation.
5. You may:
  - a) print out the documents;
  - b) forward the documents further on a strictly need to know basis (always fully acknowledging the source, i.e. EUROCONTROL), and
  - c) use print-outs of the electronic i-Call for Tenders documents for the submission of tenders (especially the Price Offer Form ref: I-TSF-E).
6. You may not:
  - a) modify, edit and/or change the electronic documents other than to submit the required info and to sign/stamp where required;
  - b) transmit such documents to any third person who has no need to know them;
  - c) post such documents on any private or public website;
  - d) alter the originating source (EUROCONTROL) and or copyright signs etc., and
  - e) transmit the documents without indication of the source.

**An environmental notice:**

With a view to reduce the exponential growth of paper consumption, we would invite you only to print out electronic documents received and/or request paper copies of the price enquiry documentation if you are actually considering to submit a tender.