

## i- CALL FOR TENDERS

**Call for Tenders No.:** ECTL\_SRC\_230119

**Title:** Delivery of Communication Services during a period of 5 (five) years.

**General:** EUROCONTROL is an intergovernmental organisation with 41 Member and 2 Comprehensive Agreement States. We are committed to building, together with our partners, a Single European Sky that will deliver the air traffic management (ATM) performance required for the twenty-first century and beyond.

**Technical subject matter:** Delivery of communication services (landlines) used for interconnecting the EUROCONTROL Maastricht UAC with various radio and radar sites, as well as 'data as a service' and corporate internet connections.

**Main selection, assessment and award criteria:**

TECHNICAL CAPACITY CRITERIA			
Criteria	Subject	Proof required	Pass/Fail
1	Technical and Professional Capacity to deliver on the project, including experience with similar projects and sufficient resources	References with description of execution of similar projects to be provided (with at least two similar projects, on the level of scope, bandwidth, international level and robustness of the network, including ability for links with other business).	

<b>TECHNICAL ASSESSMENT CRITERIA</b>					
Criteria		Mandatory/ Desirable	Minimum Threshold Score	Points available	Proof required
1	Compliance level to the technical specifications requirements (section 3.2)	[M]	[30] points	[40] points	See Note 1 below
2	Compliance level to the service level requirements (section 4, 5, 6 of the technical specifications)	[M]	[30] points	[40] points	See Note 2 below
3	Quality of the technical proposal	[M]	[10] points	[20] points	Clear description of the proposed technical solution  Clear and unambiguous answers to each requirement
Total			[70] points	[100] points	
Minimum total compliant threshold: [70]					Sum of points above

Note 1:

The Compliance level for Point 1 (section 3.2. of the Technical Specifications) will be calculated as follows:

- There are 108 requirements (section 3.2. of the Technical Specifications):
  - 3 optional requirements: scoring between 0 and 5
  - 47 mandatory requirements for which a Pass/Fail score will be applied and
  - 58 mandatory requirements for which a scoring between 0 and 5 will be applied, based on the following compliance levels:
 

0	:	Non-compliant
1-2	:	Partial Compliant
3	:	Compliant
4-5	:	Exceeds requirement specification
- If at least 1 of the 47 mandatory requirements for which a Pass/Fail score is applicable is evaluated as 'Fail' (non-compliant) the tender will be declared non-compliant and rejected.
- The 3 optional requirements and the 58 mandatory scoring requirements: The Base Score will be the sum of the evaluated compliance score for all these requirements:
  - The normal compliance (3 pt) for all mandatory scoring requirements is a Base Score of  $61 \times 3 = 183$  points.
  - The minimum Base Score for the 3 optional and 58 mandatory scoring requirements shall be 70% of the normal compliance Base Score:  $183 \times 0.7 = 128.1$  points.
  - Tenders with a Base Score of 128.0 points or less will be scored below the minimum threshold of 30 points and therefore declared non compliant.
  - Tenders with a Base Score of 128.1 points or more will be scored:  $30 + (\text{Base Score} - 183)$  with a maximum of 40 points.

Note 2:

The Compliance level for Point 2 (sections 4, 5 and 6 of the Technical Specifications) will be calculated as follows:

- There are 34 requirements (sections 4, 5 and 6 of the Technical Specifications):
  - 8 mandatory requirements for which a Pass/Fail score will be applied and
  - 26 mandatory requirements for which a scoring between 0 and 5 will be applied, based on the following compliance levels:
 

0	:	Non-compliant
1-2	:	Partial Compliant
3	:	Compliant
4-5	:	Exceeds requirement specification

(there are no optional requirements under sections 4, 5 and 6)
- If at least 1 of the 8 mandatory requirements for which a Pass/Fail score is applicable is evaluated as 'Fail' (non-compliant) the tender will be declared non-compliant and rejected.
- The 26 mandatory scoring requirements: The Base Score will be the sum of the evaluated compliance score for all these requirements:
  - The normal compliance (3 pt) for all mandatory scoring requirements is a Base Score of  $26 \times 3 = 78$  points.
  - The minimum Base Score for the 26 mandatory scoring requirements shall be 70% of the normal compliance Base Score:  $78 \times 0.7 = 54.6$  points.
  - Tenders with a Base Score of 54.5 points or less will be scored below the minimum threshold of 30 points and therefore declared non-compliant.
  - Tenders with a Base Score of 54.6 points or more will be scored:  $30 + (\text{Base Score} - 78)$  with a maximum of 40 points.

All marks below the minimum mark threshold for **any** mandatory criterion, subcriterion and/or the overall compliancy threshold, will result in the Tender being declared non-compliant. The non-compliant Tenders will not be further assessed.

**Tender closing date:** 26 February 2024 at 15:00 CET

**Point of Contact:** If you wish to receive the Call for Tenders please see the “Important Notice” below and if you have any other related questions, please contact:

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**If this Call for Tenders should interest you, please read the important information below:**

## **IMPORTANT NOTICE**

The full i-Call for Tenders documentation is in electronic format (.pdf).

If you wish to obtain the i-Call for Tenders documentation please read and follow carefully the instructions below:

1. If you are already registered in the EUROCONTROL Supplier Portal, you can search for this Call for Tenders, and its relevant documentation, in the “View Active Negotiations” section of the Supplier Portal.
2. If you are not yet registered as a EUROCONTROL supplier, please follow the process described on the following link: <https://www.eurocontrol.int/portal/new-supplier-portal>
3. EUROCONTROL accepts no responsibility whatsoever for the completeness, accuracy and/or timeliness of the transmission of the electronic documents (nor for the electronic documents themselves).
4. Submission of tenders shall be made electronically and shall be exclusively made in strict accordance with the instructions given in the tendering documentation.
5. You may:
  - a) print out the documents;
  - b) forward the documents further on a strictly need to know basis (always fully acknowledging the source, i.e. EUROCONTROL), and
  - c) use print-outs of the electronic i-Call for Tenders documents for the submission of tenders (especially the Price Offer Form ref: I-TSF-E).
6. You may not:
  - a) modify, edit and/or change the electronic documents other than to submit the required info and to sign/stamp where required;
  - b) transmit such documents to any third person who has no need to know them;
  - c) post such documents on any private or public website;
  - d) alter the originating source (EUROCONTROL) and or copyright signs etc., and
  - e) transmit the documents without indication of the source.

### **An environmental notice:**

With a view to reduce the exponential growth of paper consumption, we would invite you only to print out electronic documents received and/or request paper copies of the price enquiry documentation if you are actually considering to submit a tender.