

## i- CALL FOR TENDERS

**Call for Tenders No.:** 21-110117-A

**Title:** ATM Procedures Development (tasking contract)

**General:** EUROCONTROL\* is an intergovernmental organisation with 41 Member and 2 Comprehensive Agreement States. We are committed to building, together with our partners, a Single European Sky that will deliver the air traffic management (ATM) performance required for the twenty-first century and beyond.

**Technical subject matter:**

In its Single European Sky (SES) II legislation, the European Commission created the Network Manager to optimise the aviation network's performance. The European Commission nominated EUROCONTROL as Network Manager until 31 December 2029.

The Network Manager addresses performance issues strategically, operationally, and technically. Its overarching mission is to contribute to the delivery of air traffic management's (ATM) performance in the pan-European network in the areas of safety, capacity, environment, flight efficiency and cost effectiveness. So as to properly fulfil its role, the Network Manager brings together the different aviation air traffic management actors involved in the design, planning and management of the European ATM network.

The Network Manager is responsible for network capacity planning, airspace design, airspace management, ATFM, scarce resources and crisis management. It must ensure that the European ATM network performs at the requested levels of operational performance. At the core of these responsibilities lies the need to develop, validate and promulgate a set of procedures and provisions for ATM to ensure safe, common and harmonised service provision and an efficient utilisation of the network.

ATM, ASM and ATFCM Procedures Section of the Network Manager Operational Planning Unit (NMD/ACD/OPL) has as main objective to develop

\* EUROCONTROL – European Organisation for the Safety of Air Navigation

### SUPPORTING EUROPEAN AVIATION

**Member States:** Albania, Armenia, Austria, Belgium, Bosnia and Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Georgia, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Moldova, Monaco, Montenegro, Netherlands, North Macedonia, Norway, Poland, Portugal, Romania, Serbia, Slovakia, Slovenia, Spain, Sweden, Switzerland, Turkey, Ukraine, United Kingdom.



NETWORK  
MANAGER



and validate a set of harmonised procedures and provisions for ATM to ensure safe, common and harmonised service provision and airspace utilisation with focus on operational planning for an efficient utilisation of the network. The activities of the section are channelled on three main interrelated areas of activity: ATS Procedures, ASM Procedures and ATFCM Procedures.

The main objective is to ensure a set of harmonised ATM procedures and operational technical specifications and provisions allowing for safe, common and harmonised service provision. As such, the ATM Procedures Team core business is to support the operational planning for the network by helping stakeholders to address issues identified with current ICAO PANS or in SUPPs, or aspects that might be improved in the European regulatory framework (e.g. EU Rule 469 and its AMCs and GMs); in the context of network operations planning, the team is also called to support particular operational deployment aspects related to the implementation of new concepts and/or technologies that relate to its main business objective. The aspects to be addresses are constantly increasing as there is significant pressure to enhance the overall ATM network safety and operational performance. The need for safe, effective and efficient ATM procedures is one of the most important enablers for those improvements.

In addition, several items pertaining to ATM procedures have been identified for Operational Excellence directions of development and implementation to further optimize the network throughput in safe and environment friendly operations. The wide spectrum of issues ranging from flexible and dynamic coordination and transfer conditions to the use of modern technologies to maximize the controller working positions throughput with effective involvement in bridging the rift between planning and execution demands availability of multidisciplinary knowledge and skills and in-depth understanding of the cohesion between regulatory framework, operations, pilot-controller and human-system interfaces.

The DNM/ACD/OPL/PRO team delivers common, harmonised solutions for European Network Area, extended to the entire ICAO EUR Region. Achieving endorsement of the proposed solutions at the Organisation level is not the end of the process, as most of them are to be reflected in ICAO SARPS or PANSs and EU regulations.

**Main selection, assessment and award criteria:**

<b>TECHNICAL ASSESSMENT CRITERIA</b>
Air Traffic Controller Licence including surveillance rating (minimum 5 years of operational experience)
In-depth expert knowledge of ICAO SARPS, PANS-ATM, EUR-SUPPS as well as ICAO processes for the amendment of ICAO provisions
Experience in the evaluation of safety related aspects in the implementation of ATM procedures / experience of ATM safety management in relation to ATM procedures
Experience in development and validation of ATM procedures, flight plan requirements and RT phraseologies
Ability to draft appropriate justification material for changes to procedures

CFT Internet Notice I-IN-E via iSourcing Vers.2.0

Good understanding of the EU legislation on ATM
---

The economically most advantageous offer will be established in accordance with the following:

For the Technical tender, a weighting of 60% is applied, for the Financial tender, a weighting of 40%.

**Tender closing date:** 07-05-2021 at 15:00 CET

**Point of Contact:** If you wish to receive the Call for Tenders please see the “Important Notice” below and if you have any other related questions, please contact:

Thérèse Verhaegen  
CF/AFS/PAR/Procurement  
E-mail: [therese.verhaegen@eurocontrol.int](mailto:therese.verhaegen@eurocontrol.int)  
Tel. : +32 2 729 3092

**If this Call for Tenders should interest you, please read the important information below:**

### **IMPORTANT NOTICE**

The full i-Call for Tenders documentation is in electronic format (.pdf).

If you wish to obtain the i-Call for Tenders documentation please read and follow carefully the instructions below:

1. If you are already registered in the EUROCONTROL Supplier Portal, please send an e-mail to the Point of Contact mentioned above to get access to the documentation.
2. If you are not yet registered as a EUROCONTROL supplier, please follow the 3-step process described on the following link: <https://www.eurocontrol.int/portal/supplier-portal>
3. EUROCONTROL accepts no responsibility whatsoever for the completeness, accuracy and/or timeliness of the transmission of the electronic documents (nor for the electronic documents themselves).
4. Submission of tenders shall be made electronically and shall be exclusively made in strict accordance with the instructions given in the tendering documentation.
5. You may:
  - a) print out the documents;
  - b) forward the documents further on a strictly need to know basis (always fully acknowledging the source, i.e. EUROCONTROL), and
  - c) use print-outs of the electronic i-Call for Tenders documents for the submission of tenders (especially the Price Offer Form ref: I-TSF-E).
6. You may not:
  - a) modify, edit and/or change the electronic documents other than to submit the required info and to sign/stamp where required;
  - b) transmit such documents to any third person who has no need to know them;
  - c) post such documents on any private or public website;
  - d) alter the originating source (EUROCONTROL) and or copyright signs etc., and
  - e) transmit the documents without indication of the source.

**An environmental notice:**

With a view to reduce the exponential growth of paper consumption, we would invite you only to print out electronic documents received and/or request paper copies of the price enquiry documentation if you are actually considering to submit a tender.