

## i- CALL FOR TENDERS

**Call for Tenders No.:** 20-660492-A

**Title:** Acquisition and delivery of Primary ATC LAN Equipment.

**General:** EUROCONTROL\* is an intergovernmental organisation with 41 Member and 2 Comprehensive Agreement States. We are committed to building, together with our partners, a Single European Sky that will deliver the air traffic management (ATM) performance required for the twenty-first century and beyond.

**Technical subject matter:** EUROCONTROL is inviting tenderers who can provide and deliver of Primary ATC LAN equipment to the Maastricht UAC.

**Main selection, assessment and award criteria:**

### **TECHNICAL CAPACITY CRITERIA**

Criteria	Subject
1	The Tenderer/Supplier <b>shall</b> be authorised by the Manufacturer(s) for the delivery of the requested hardware and related license deliverables.
2	For Lot 1 : The Tenderer/Supplier <b>shall</b> be a CISCO certified partner.
3	For Lot 2 : The Tenderer/Supplier <b>shall</b> be a certified FortiPartners.

### **TECHNICAL ASSESSMENT CRITERIA**

Criteria	Subject
1	For LOT 1, the Supplier <b>shall</b> deliver the exact hardware as in table 2 of Technical Specifications.

2	For LOT 2, the Supplier <b>shall</b> deliver the exact hardware as in table 3 of Technical Specifications.
3	No substitutions <b>shall</b> be supplied without The Customer's prior written consent.
4	The Supplier <b>shall</b> certify that: 1. the products are genuine OEM products, 2. the products are entitled to a full OEM warranty, and 3. any related software is licensed originally to The Customer as the original licensee authorized to use the supplied software.
5	For LOT 1, the Supplier <b>shall</b> provide following optional service: 3 more years of Cisco Smart Net Total Care support for all Cisco hardware listed in LOT 1
6	For LOT 2, the Supplier <b>shall</b> provide following optional service: 24x7 FortiCare Contract for 3 more years for 12 firewall hardware (one firewall as spare).
7	The Supplier <b>shall</b> deliver all procured equipment to EUROCONTROL Maastricht UAC – Horsterweg 11, NL-6199 AC Maastricht-Airport, The Netherlands –, referred to as "The Customer" throughout this document.  Direct shipment shall be used unless justified by the Tenderer that direct shipment cannot be done.
8	All hardware of the same part number <b>shall</b> be delivered with the same firmware/software level.
9	Any delivered equipment <b>shall</b> arrive intact with related quality certificate. Any damaged box or equipment will be returned at the Supplier's expenses for replacement.
10	The Supplier <b>shall</b> take the necessary actions to indicate to the Manufacturer(s) that the final destination of the Hardware deliverables is The Customer, whereby:  • Cisco Smart Net Total Care is included for all Cisco hardware and software: one year period (yearly renewable)

		• 24x7 FortiCare Support is included for all Fortinet hardware and software (yearly renewal).
	11	The Supplier <b>shall</b> be able to provide the same maintenance support service for equipment not part of this contract, but from the same manufacturers mentioned in this contract
	12	The Supplier <b>shall</b> deliver standard warranty for all products.
	13	The Supplier <b>shall</b> warrant that the products are new, in their original packaging and provided directly from the manufacturer.

Tenderers that do not comply with each mandatory Technical assessment criterion shall result in the Tender being declared non-compliant and shall not be further assessed.

The Technically compliant Tender with the Lowest Contract Price will be considered as the best choice for contract award and is therefore the economically most advantageous Tender

**Tender closing date:** 09-12-2020 at 15:00 CET

**Point of Contact:**

If you wish to receive the Call for Tenders please see the “Important Notice” below and if you have any other related questions, please contact:

Roland BROERS  
MAAS/SPM/Procurement  
E-mail: [roland.broers@eurocontrol.int](mailto:roland.broers@eurocontrol.int)  
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**If this Call for Tenders should interest you, please read the important information below:**

**IMPORTANT NOTICE**

The full i-Call for Tenders documentation is in electronic format (.pdf).

If you wish to obtain the i-Call for Tenders documentation please read and follow carefully the instructions below:

1. If you are already registered in the EUROCONTROL Supplier Portal, please send an e-mail to the Point of Contact mentioned above to get access to the documentation.
2. If you are not yet registered as a EUROCONTROL supplier, please follow the 3-step process described on the following link: <https://www.eurocontrol.int/portal/supplier-portal>
3. EUROCONTROL accepts no responsibility whatsoever for the completeness, accuracy and/or timeliness of the transmission of the electronic documents (nor for the electronic documents themselves).
4. Submission of tenders shall be made electronically and shall be exclusively made in strict accordance with the instructions given in the tendering documentation.
5. You may:
  - a) print out the documents;
  - b) forward the documents further on a strictly need to know basis (always fully acknowledging the source, i.e. EUROCONTROL), and
  - c) use print-outs of the electronic i-Call for Tenders documents for the submission of tenders (especially the Price Offer Form ref: I-TSF-E).
6. You may not:
  - a) modify, edit and/or change the electronic documents other than to submit the required info and to sign/stamp where required;
  - b) transmit such documents to any third person who has no need to know them;
  - c) post such documents on any private or public website;
  - d) alter the originating source (EUROCONTROL) and or copyright signs etc., and
  - e) transmit the documents without indication of the source.

**An environmental notice:**

With a view to reduce the exponential growth of paper consumption, we would invite you only to print out electronic documents received and/or request paper copies of the price enquiry documentation if you are actually considering to submit a tender.